

2013-10-07 Verizon and Motorola Solutions Collaborate to Deliver

Thursday, May 15, 2014
7:36 AM



PUBLIC SAFETY Communications

an APCO International publication

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Verizon and Motorola Solutions Collaborate to Deliver New Mobile Broadband Device to First Responders

Company Representative on October 07, 2013
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NEW YORK and SCHAUMBURG, Ill. – First responders and emergency personnel across the United States will be able to better respond to emergencies and routine activities by tapping into the power of mobile broadband with the introduction of a new vehicle-based modem that enables applications such as ultra-fast database access, photos, and streaming video.

Verizon and Motorola Solutions are collaborating to deliver the [VML 700 LTE Vehicle Modem R1.1](#). The modem is designed to operate on the Verizon 4G LTE wireless network and LTE-based public safety broadband networks, such as [FirstNet](#), the dedicated and interoperable national [public safety broadband network](#) authorized by Congress as part of the [Middle Class Tax Relief and Job Creation Act of 2012](#).

Many first responders currently rely upon either legacy analog and digital technology platforms or 3G wireless for mobile broadband connectivity. Verizon's 4G LTE network, which is available in 500 markets across the U.S. and covers more than 298 million people, delivers speeds up to 10 times faster than 3G, meaning that large data and video files can be accessed and shared for quick action.

For instance, field-based emergency medical technicians using the new Motorola Solutions modem on Verizon's 4G LTE network can securely access the system housing a patient's electronic medical record, and – while the ambulance is en route to the emergency room – relay vital statistics and even video to hospital personnel so that they can be prepared to administer the appropriate treatment when the patient arrives.

“Public safety agencies across the U.S. are actively looking to upgrade aging equipment and deploy advanced mobile broadband technologies to meet increasingly complex challenges,” said Dominic DeMark, area vice

president, public safety markets, Verizon Enterprise Solutions. “Verizon and Motorola Solutions are working together to deliver a powerful, custom-built mobile broadband solution for first responders that enables the information sharing and collaboration capabilities critical to effective emergency response.”

In addition to offering broadband connectivity to the Verizon 4G LTE and public safety networks, the [VML 700 LTE Vehicle Modem R1.1](#) can also serve as a mobile Wi-Fi hot spot, enabling first responders near the modem to connect their own Wi-Fi-enabled 4G LTE devices.

“Motorola Solutions and Verizon are collaborating to deliver the newest VML700 LTE Vehicle Modem to public safety agencies around the country,” said Rishi Bhaskar, vice president, private broadband sales, Motorola Solutions. “The combination of advanced technical features, such as multi-network operation and roaming, support for LTE-based public safety broadband networks, and the reach and reliability of Verizon’s 4G LTE network will provide first responders with the connectivity they need in coordinating activities on a local, regional and national level.”

The launch of the [VML 700 LTE Vehicle Modem R1.1](#) is part of the Motorola Solutions-Verizon Wireless Alliance, an initiative announced in 2011 whereby the two companies collaborate to enable first responder connectivity via Motorola Solutions’ public safety LTE solutions and the Verizon 4G LTE network.

Motorola Solutions is also a member of the new [Verizon Partner Program](#). Launched in February, the program consolidates Verizon’s legacy business channel programs and offers a broad range of technical, marketing and training resources. By simplifying how technology providers can create powerful solutions that leverage Verizon’s advanced networks and cloud, mobility, machine-to-machine and advanced communications platforms, the program enables the expansion of business opportunities and engagement with customers.

Verizon is a leading provider of advanced IT and communications services to governments around the world. Visit the [Verizon Public Sector](#) website for more information.

About Motorola Solutions

Motorola Solutions is a leading provider of mission-critical communication solutions and services for enterprise and government customers. Through leading-edge innovation and communications technology, it is a global leader that enables its customers to be their best in the moments that matter. Motorola Solutions trades on the New York Stock Exchange under the ticker “MSI.” To learn more, visit www.motorolasolutions.com. For ongoing news, please visit our [media center](#) or subscribe to our [news feed](#).

About Verizon

Verizon Communications Inc. (NYSE, Nasdaq: VZ), headquartered in New York, is a global leader in delivering broadband and other wireless and wireline communications services to consumer, business, government and wholesale customers. Verizon Wireless operates America’s most reliable wireless network, with more than 100 million retail connections nationwide. Verizon also provides converged communications, information and entertainment services over America’s most advanced fiber-optic network, and delivers integrated business solutions to customers in more than 150 countries. A Dow 30 company with nearly \$116 billion in 2012 revenues, Verizon employs a diverse workforce of 180,900. For more information, visit about.verizon.com.

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